WELCOME

Human Capital Project Workshop

Center for Safety and Health Sustainability
March 31st, 2017

@CenterSHS
#humancapital



Agenda

- Welcome
- ESG Data RobecoSAM & the DJSI
- Human Capital Harvard Research
- Expert Panel Reaction
- Luncheon Keynote Nasdaq
- Breakout Sessions
- Report Out
- Closing Remarks



Welcome

- Kathy A. Seabrook, CSP, CFIOSH (UK), EurOSHM
- Chair, CSHS Board of Directors









Advisory Council



John Howard NIOSH



Mike Wallace BrownFlynn



John Henshaw



Deb Martin Dupont



Dr. Jukka Takala Workplace S & H Institute, Singapore



Richard Jones IOSH UK



Zack Mansdorf Chair, AC



Derran Williams European Bank for Reconstruction & Development



Steve Newell ORC Strategies LLC



Peter Sturm
Director, Canadian
Society of Safety
Engineering



Fay Feeney CEO, Risk for Good



Karl Jacobson Vice Chair, Advisory Council



Dr. Darryl Hill Abbott Laboratories



CSHS Board of Directors



Alan Leibowitz AIHA



Zack Mansdorf Chair, AC



Peter Sturm CSHS Advisory Council



Shelley Frost IOSH



Dennis Hudson CSHS – ASSE Executive Director



Kathy A. Seabrook Chair, CSHS



Laura Clements CSHS – ASSE Manager Professional and Global Affairs

Agenda

- Welcome
- ESG Data RobecoSAM & the DJSI
- Human Capital Harvard Research
- Expert Panel Reaction
- Luncheon Keynote Nasdaq
- Breakout Sessions
- Report Out
- Closing Remarks



RobecoSAM









RobecoSAM at a Glance

- Investment specialist focused exclusively on Sustainability Investing since 1995
- Powering the Dow Jones Sustainability Indices since 1999
- Today broad family of global, regional and country DJSI benchmarks and many other indices (e.g. S&P 500 ESG)
- Publication of over 3000 company rankings on **Bloomberg** since 2016
- Approximately 110 employees headquartered in Zurich, Switzerland
- Part of Dutch Robeco Holding over 220 billion Euros of AuM across the globe



What is Corporate Sustainability?

A company's capacity to prosper in a competitive and changing global business environment

by

Anticipating and managing current and future economic, environmental and social opportunities and risks

and

Focusing on quality, innovation and productivity to create competitive advantage and long-term value



Introduction to the RobecoSAM Corporate Sustainability Assessment (CSA)

- 3'500 of the largest companies globally invited. Over 1000 from US
- Integrated assessment of economic, environmental and social criteria with a strong focus on long-term shareholder value.
- Focusing on the link between sustainability and business performance
- Rules-based methodology and use of primary research and Media and Stakeholder Analysis.
- Industry-specific questionnaires for 60 industries
- Web-based assessment process
- Annually reviewed and updated
- Third party assurance of the assessment process by Deloitte.



RobecoSAM Corporate Sustainability Assessment

60 industry specific questionnaires - Few general criteria

Economic Dimension

- Corporate Governance
- Codes of Business Conduct
- Risk & Crisis Management
- Materiality

Social Dimension

- Talent Attraction & Retention
- Human Capital Development
- Occupational Health & Safety
- Human Rights



Environmental Dimension

- Environmental reporting
- Operational eco-efficiency
- Env. policy & mgmt. system
- Climate strategy



RobecoSAM CSA: Industry Specific Methodology



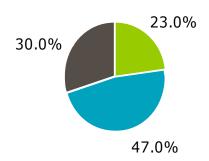


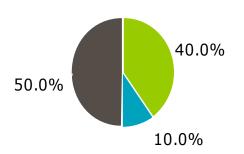
(Dimension weights in %)

Pharmaceuticals

(Dimension weights in %)



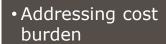




Industry specific criteria examples

- Payment transparency
- Impact measurement and valuation
- Mineral waste mgmt
- Water related risks
- Biodiversity
- Asset closure mgmt
- Community impact
- Stakeholder

- Product Quality and Recall Management
- Innovation



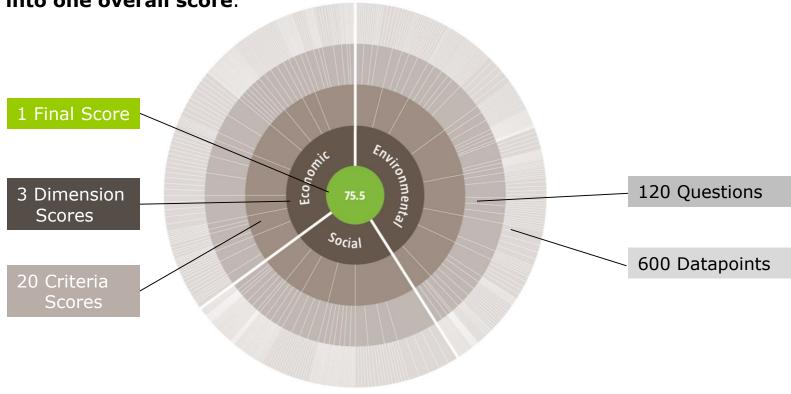
• Health outcome contr.





The Corporate Sustainability Assessment

RobecoSAM's Corporate Sustainability Assessment uses a **consistent**, **rule based methodology** to convert an average of **600 data points** per industry **into one overall score**.



Source: RobecoSAM

Company Inc

TLS Telecommunication Services



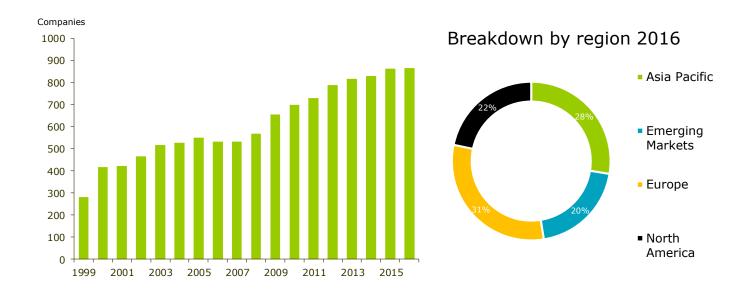
Corporate Sustainability Assessment Results

	Company Score 65	Percentile Ranking 54	Industry Average 56	Industry Best 93	——————————————————————————————————————					-
Total Sustainability Score:					World 87	Europe 86	North America 78	Asia Pacific	Emerging Markets 67	(%) 100
Antitrust Policy	25	0	57	100	81	76	53	95	83	2
Brand Management	83	76	58	100	91	92	76	84	64	4
Codes of Conduct/Compliance/Corruption&Bribery	75	50	76	98	91	91	90	85	82	6
Corporate Governance	77	82	66	88	74	76	74	68	58	6
Customer Relationship Management	29	24	51	94	87	84	67	84	75	6
Innovation Management	30	52	32	98	84	79	57	84	52	2
Privacy Protection	89	58	75	100	98	97	98	97	89	6
Risk & Crisis Management	60	68	54	93	79	77	70	80	66	6
Supply Chain Management	67	56	59	99	90	91	85	82	61	4
Tax Strategy	30	0	54	100	81	81	65	73	52	2
Environmental Dimension	60	64	49	98	86	84	77	86	56	21
Climate Strategy	74	64	56	100	94	96	94	92	66	4
Electro Magnetic Fields	68	70	41	100	85	83	71	97	52	3
Environmental Policy/Management System	57	52	61	100	89	87	70	89	58	4
Environmental Reporting	86	76	55	99	92	91	79	87	67	4
Operational Eco-Efficiency	32	48	34	100	75	72	73	73	44	6
Social Dimension	70	64	54	94	87	87	80	86	68	35
Corporate Citizenship and Philanthropy	80	60	52	100	96	97	95	85	85	3
Digital Inclusion	89	92	53	100	84	84	66	80	74	4
Human Capital Development	30	34	44	100	78	74	74	87	61	5
Impact of Telecommunication Services	100	68	48	100	98	100	79	92	50	3
Labor Practice Indicators and Human Rights	65	50	66	100	92	92	76	93	77	5
Occupational Health and Safety	79	54	66	99	95	94	95	97	75	3
Social Reporting	87	84	52	98	88	90	74	77	61	4
Stakeholder Engagement	84	76	58	98	91	90	83	83	60	3
Talent Attraction & Retention	49	40	52	94	76	71	84	80	69	5
Minimum Total Sustainability Score for Index Inclusion					84	84	73	70	55	

Explanations: Percentile ranking, industry average and industry best scores are presented for comparison within the industry. Average scores on criterion level are provided for index members within each industry. The minimum lowest score for inclusion in each index is provided at the bottom, excluding the buffer rule and the error margin. For each row, weightings are shown in the last column as a percentage of the total weight of 100. All values are on a scale from 0 to 100. Further information on the assessment methodology can be found on www.sustainability-indices.com

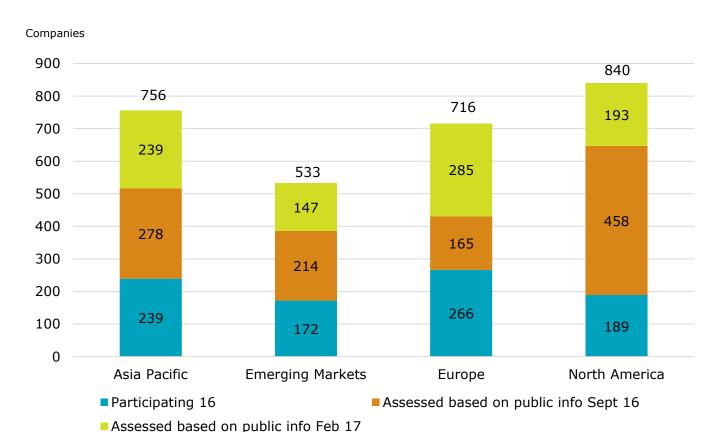


Steady growth of CSA participation since 1999





Total number of companies assessed and made public by Feb 2017



...over
2'000'000
datapoints
assessed
per year
for the
last 17
years



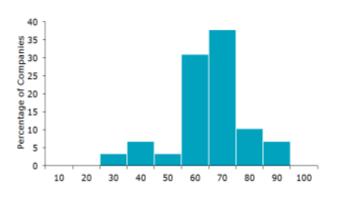
Better results for transparent companies

Codes of Business Conduct

Score Distribution for Companies Actively Participating in the Assessment (CA)



Score Distribution for Companies Analyzed by RobecoSAM based on Public Data (SA)

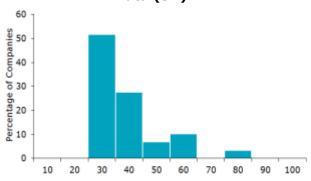


Customer Relationship Mgmt

Score Distribution for Companies Actively Participating in the Assessment (CA)



Score Distribution for Companies Analyzed by RobecoSAM based on Public Data (SA)



Customer Relationship Management Score

Source: RobecoSAM

Codes of Business Conduct Score



Collaboration with Harvard

- Selection of appropriate parameters
- Sharing of anonymized data
- Supporting analysis and interpretation



Contact me in case of questions

Robert Dornau

Director, Senior Manager Sustainability Services
RobecoSAM

robert.dornau@robecosam.com +41 44 653 1239





Disclaimer

No warranty This publication is derived from sources believed to be accurate and reliable, but neither its accuracy nor completeness is guaranteed. The material and information in this publication are provided "as is" and without warranties of any kind, either expressed or implied. RobecoSAM AG and its related, affiliated and subsidiary companies disclaim all warranties, expressed or implied, including, but not limited to, implied warranties of merchantability and fitness for a particular purpose. Any opinions and views in this publication reflect the current judgment of the authors and may change without notice. It is each reader's responsibility to evaluate the accuracy, completeness and usefulness of any opinions, advice, services or other information provided in this publication.

Limitation of liability All information contained in this publication is distributed with the understanding that the authors, publishers and distributors are not rendering legal, accounting or other professional advice or opinions on specific facts or matters and accordingly assume no liability whatsoever in connection with its use. In no event shall RobecoSAM AG and its related, affiliated and subsidiary companies be liable for any direct, indirect, special, incidental or consequential damages arising out of the use of any opinion or information expressly or implicitly contained in this publication.

Copyright Unless otherwise noted, text, images and layout of this publication are the exclusive property of RobecoSAM AG and/or its related, affiliated and subsidiary companies and may not be copied or distributed, in whole or in part, without the express written consent of RobecoSAM AG or its related, affiliated and subsidiary companies.

No Offer The information and opinions contained in this publication constitutes neither a solicitation, nor a recommendation, nor an offer to buy or sell investment instruments or other services, or to engage in any other kind of transaction. The information described in this publication is not directed to persons in any jurisdiction where the provision of such information would run counter to local laws and regulation.

© 2017 RobecoSAM AG

Harvard Research



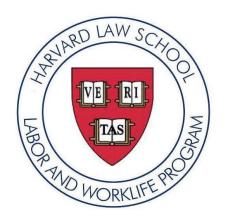
Human Capital Project Workshop Chicago March 31, 2017

Corporate Human Capital Reporting

Larry Beeferman Director

Aaron Bernstein Fellow

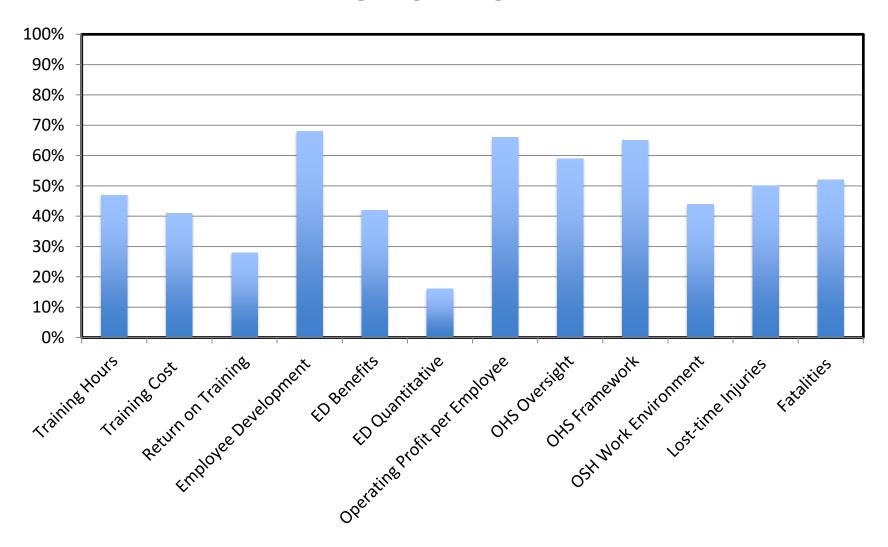
Harvard Law School Pensions and Capital Stewardship Project



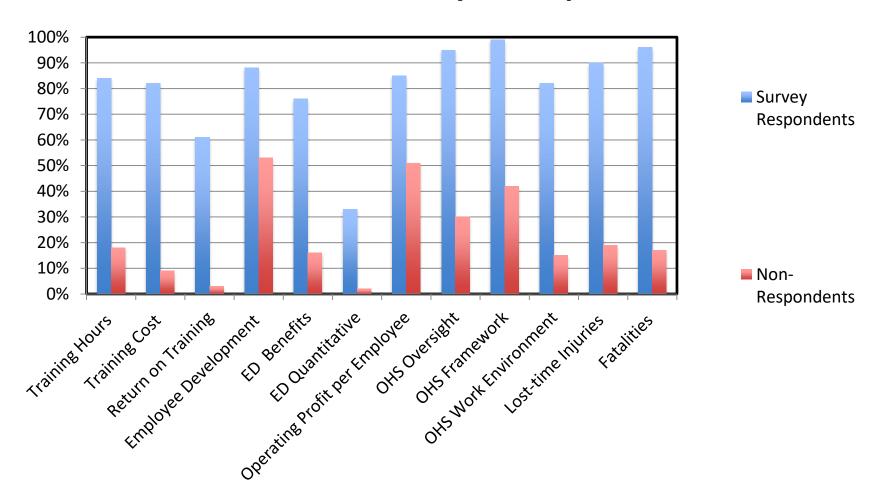
Definitions

- Employee development (ED)
- Training on OSH, leadership, sales, young talent development
- Benefits
- Impact on firm performance or strategic targets
- Quantitative
- Employee engagement, turnover, efficiency, cost
- OHS Oversight
- Targets, action plans, progress reports
- OHS Framework
- Risk assessments, databases on work-related risks
- Work Environment
- Actions to make it healthy and safe

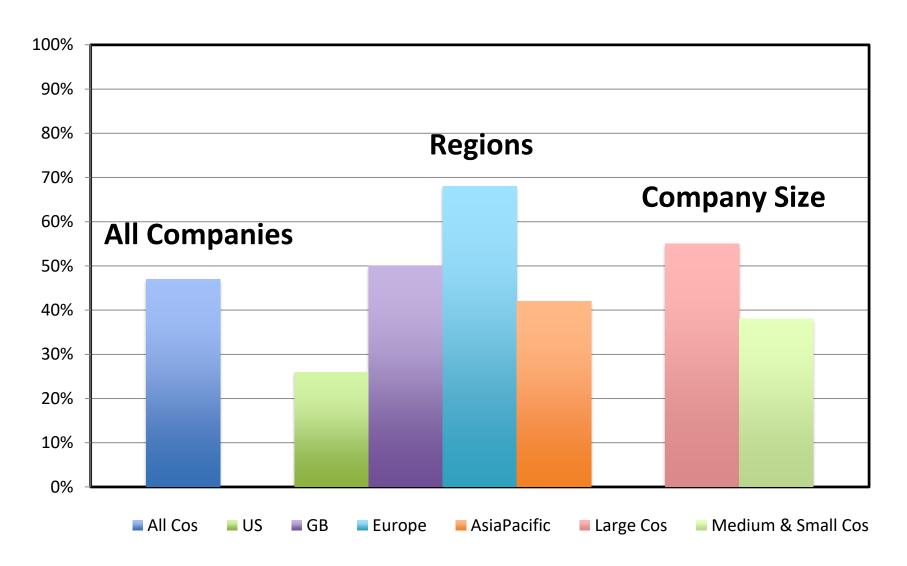
Overview



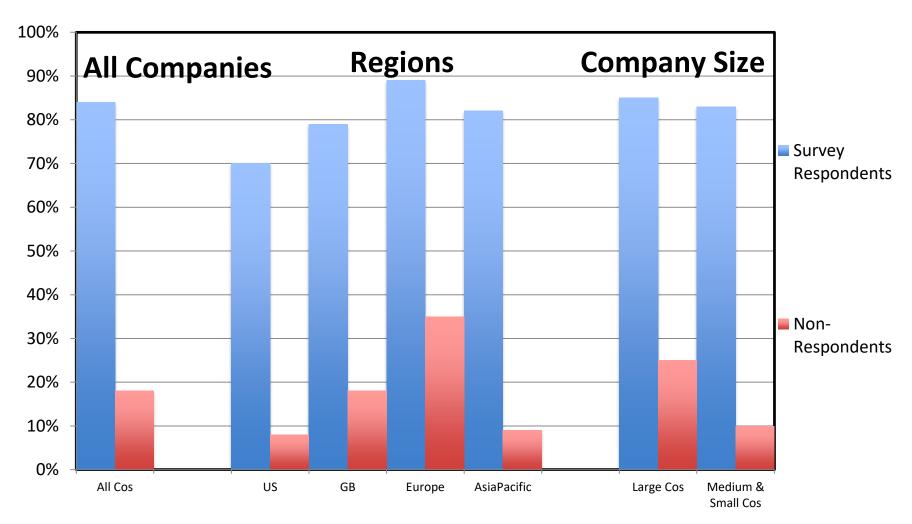
Overview by Response



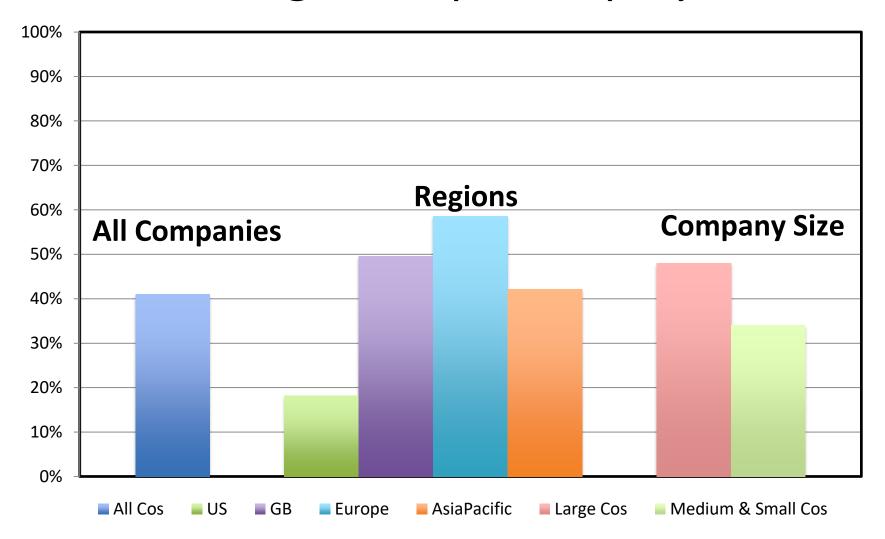
Training Hours per Employee



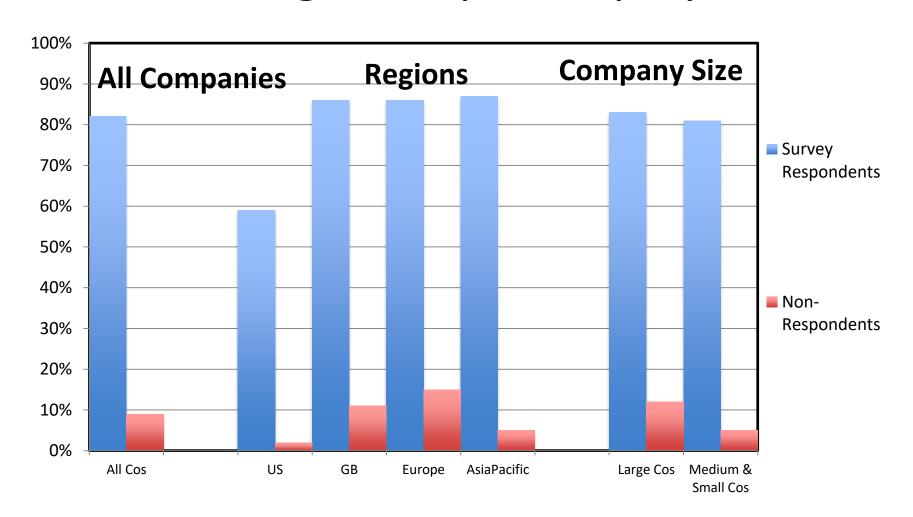
Training Hours per Employee



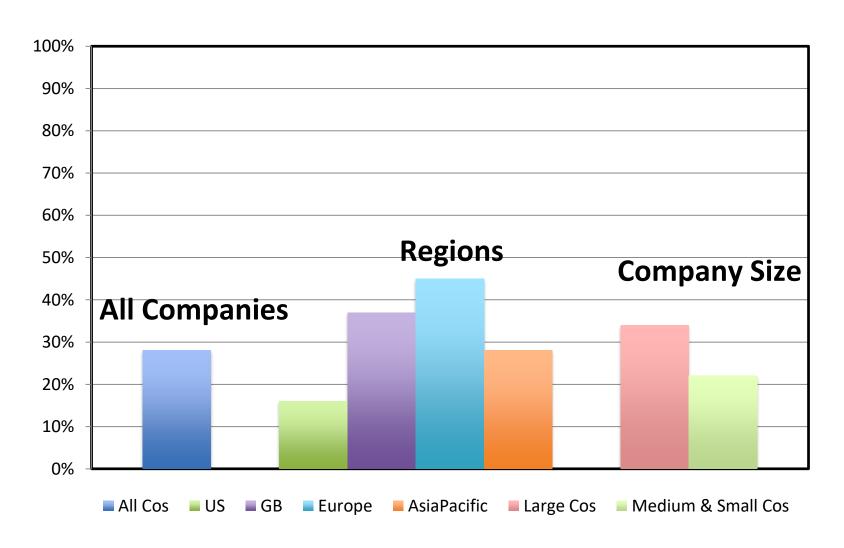
Training Costs per Employee



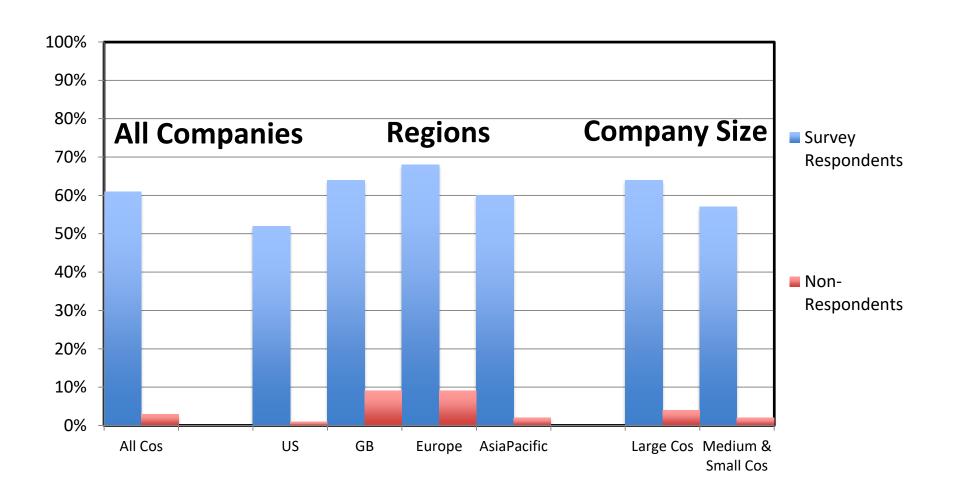
Training Costs per Employee



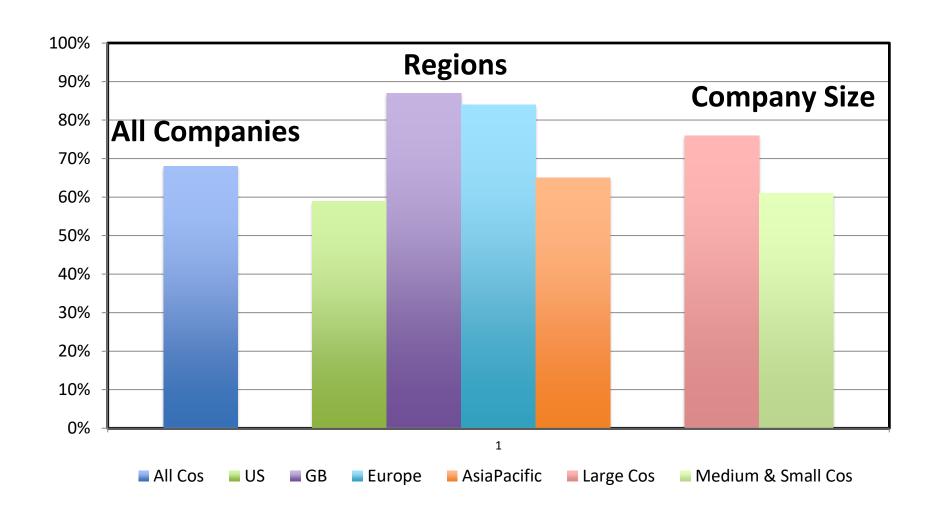
Return on Training



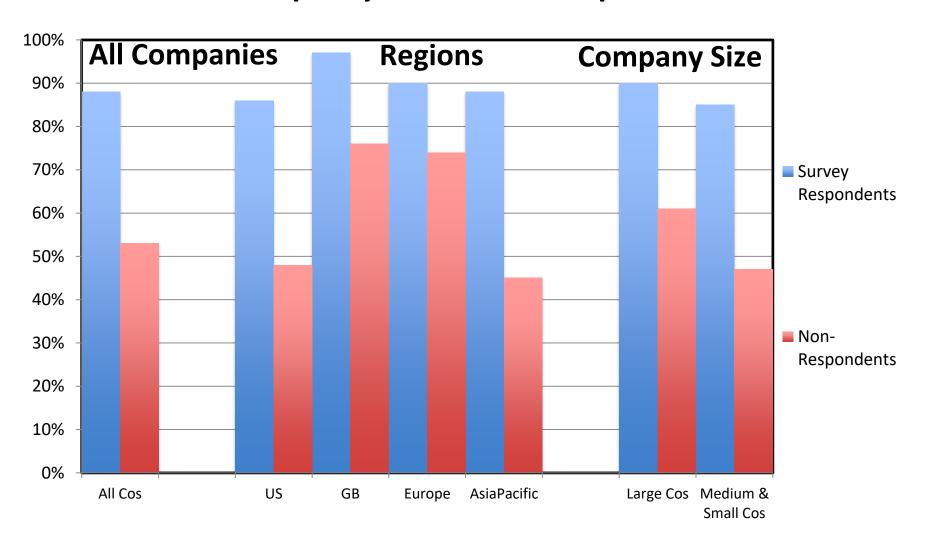
Return on Training



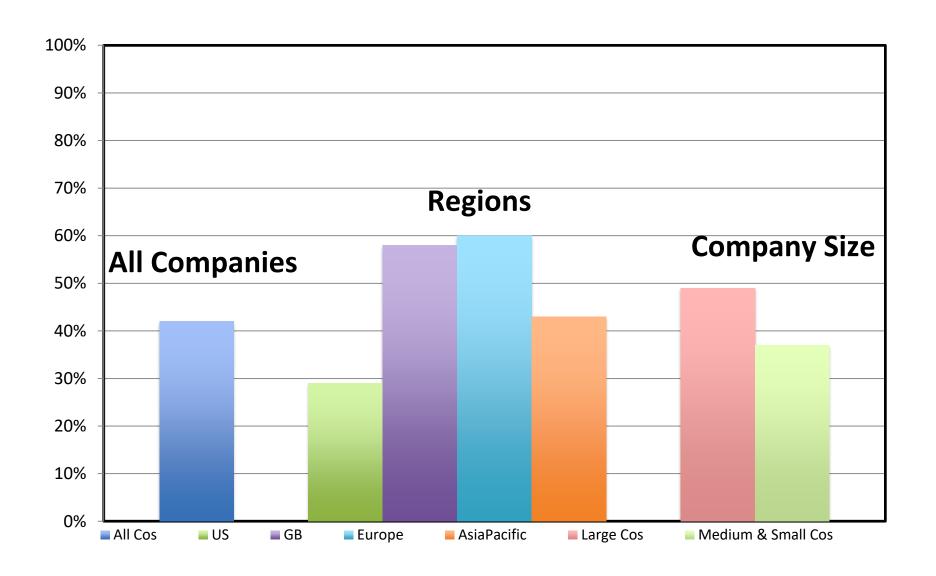
Employee Development



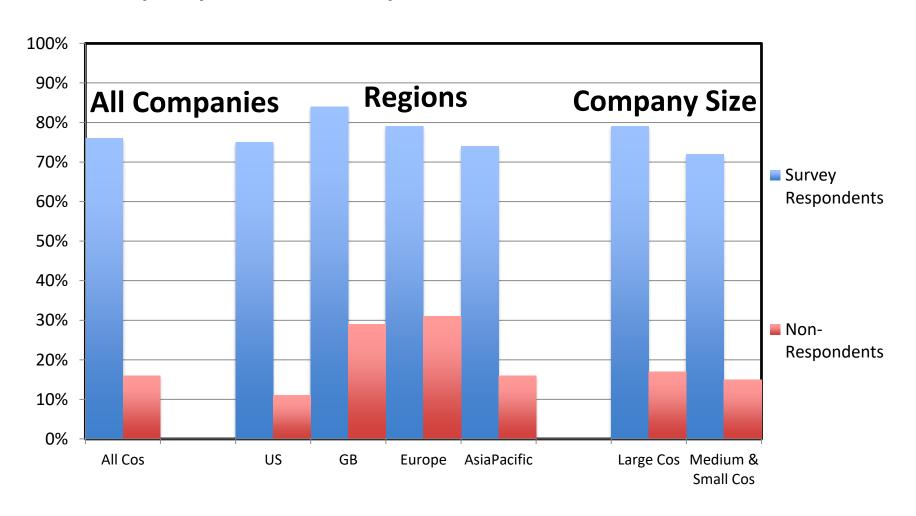
Employee Development



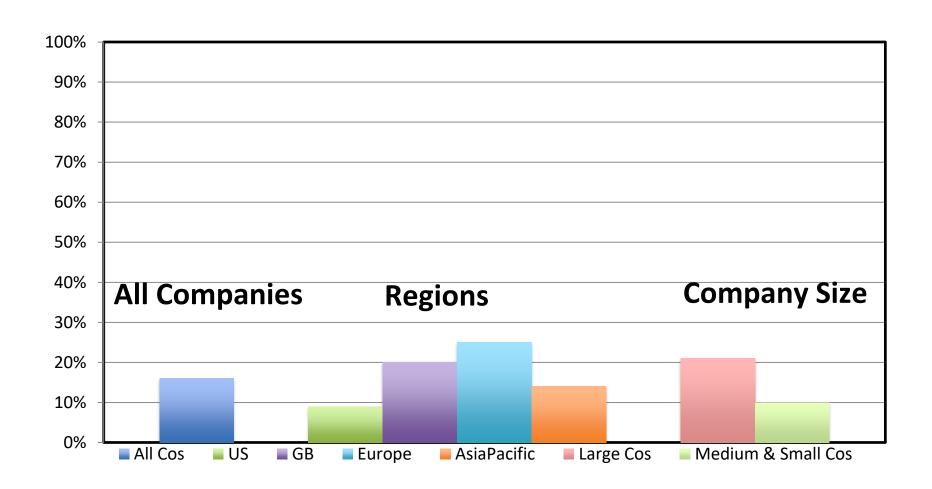
Employee Development Business Benefits



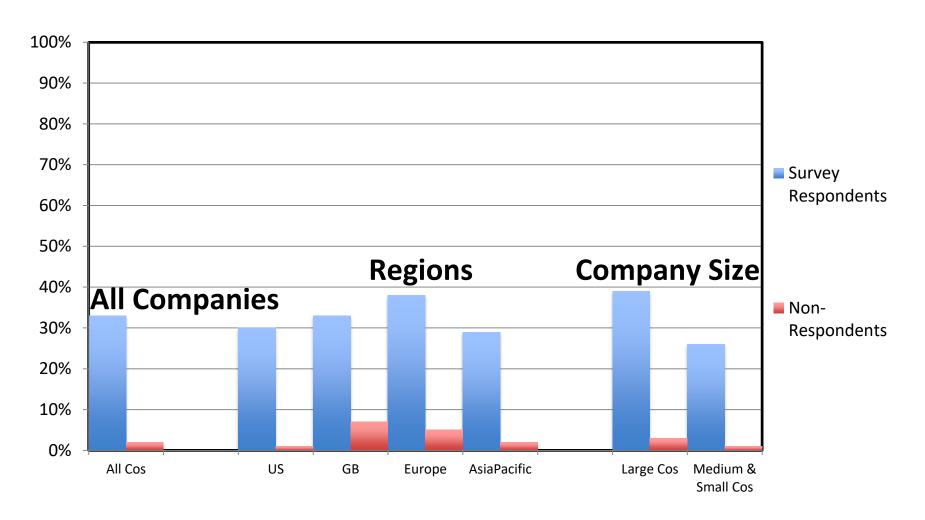
Employee Development Business Benefits



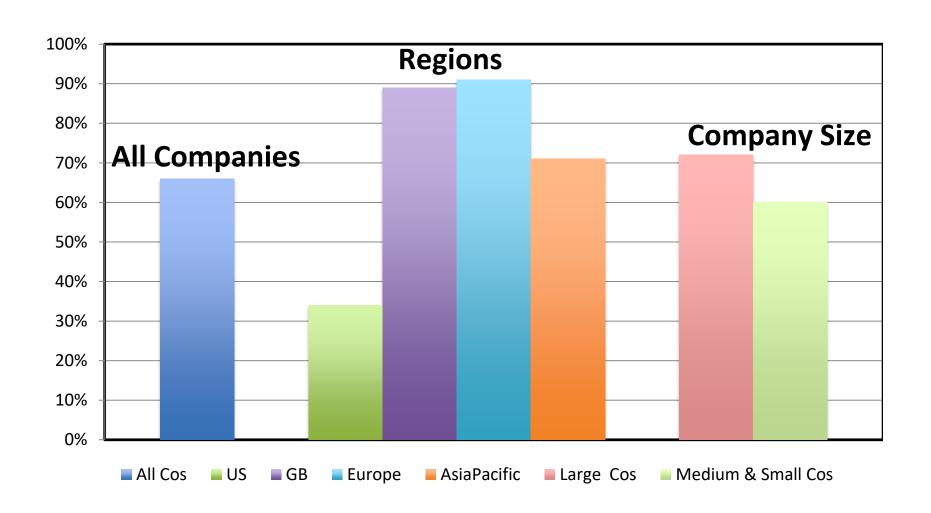
Employee Development Quantitative Impact



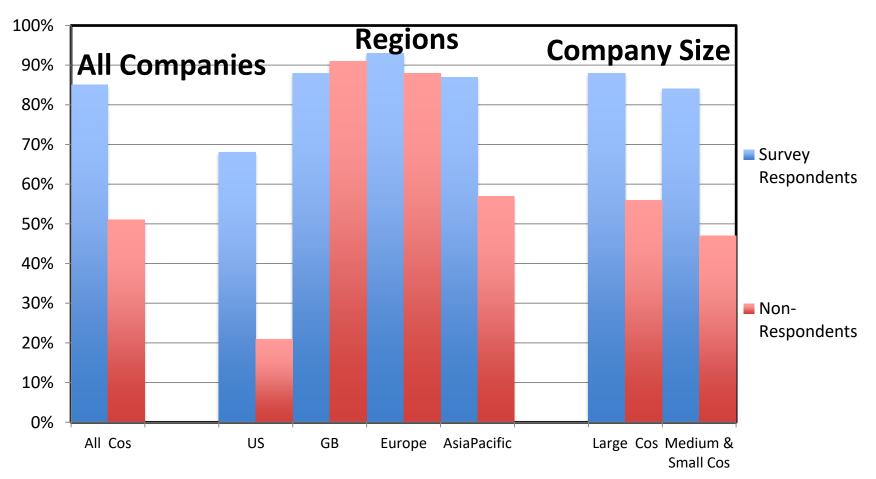
Employee Development Quantitative Impact



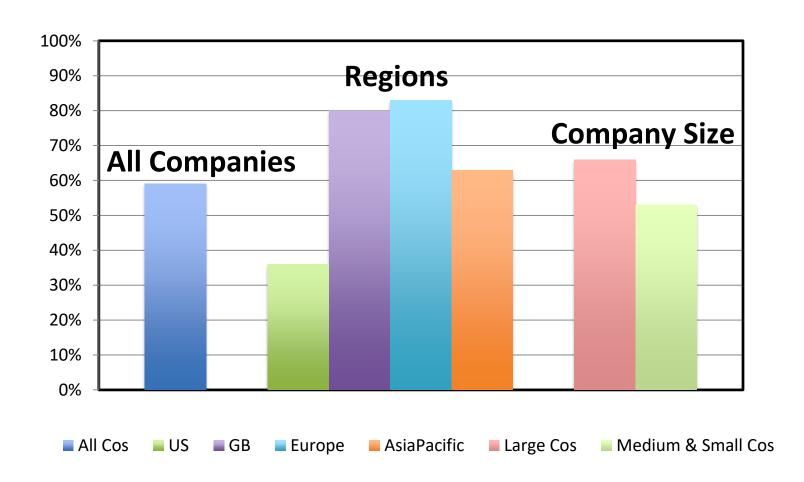
Operating Profit per Employee



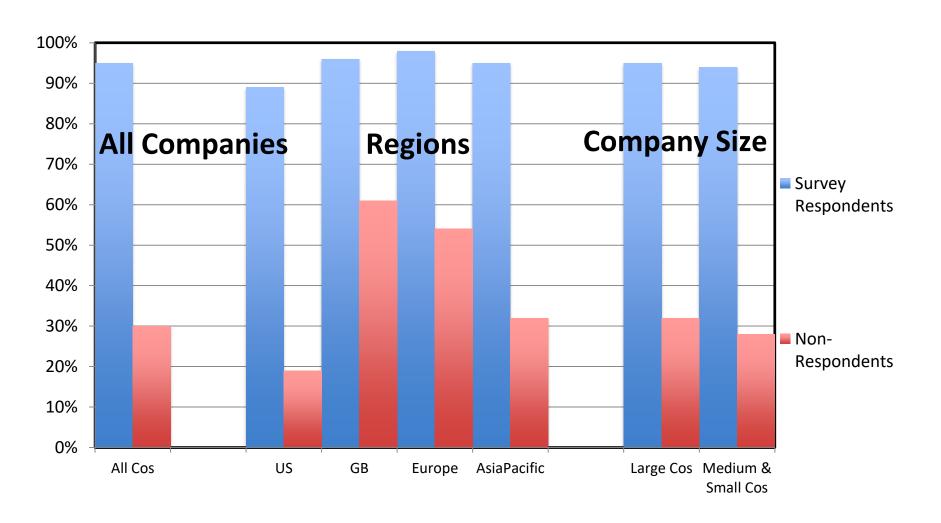
Operating Profit per Employee



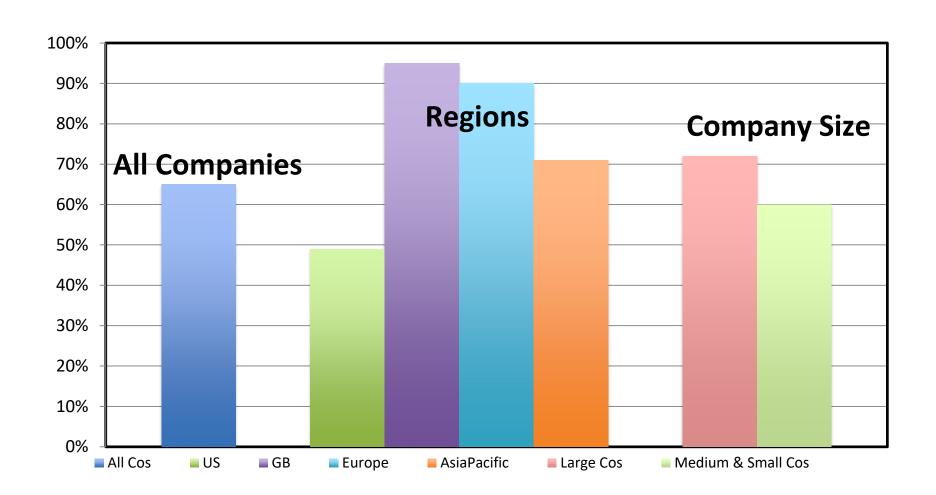
OHS Governance Oversight



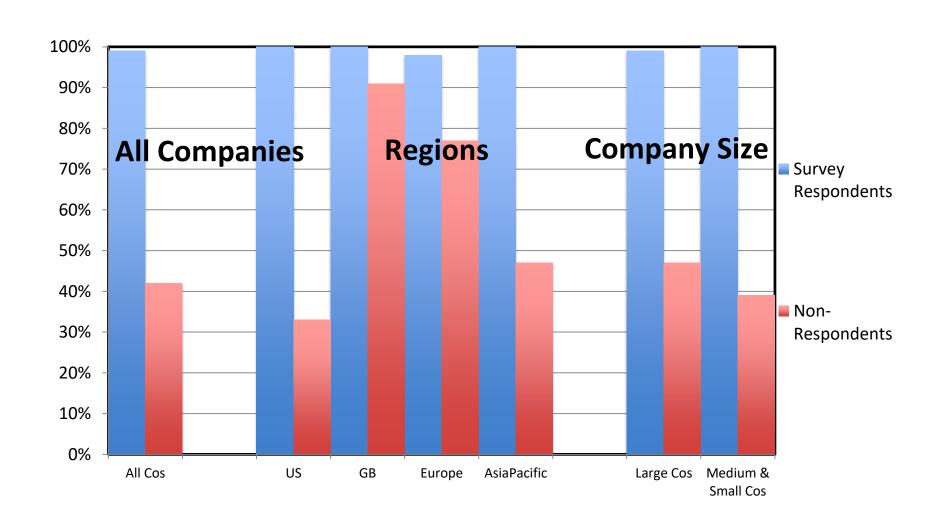
OHS Governance Oversight



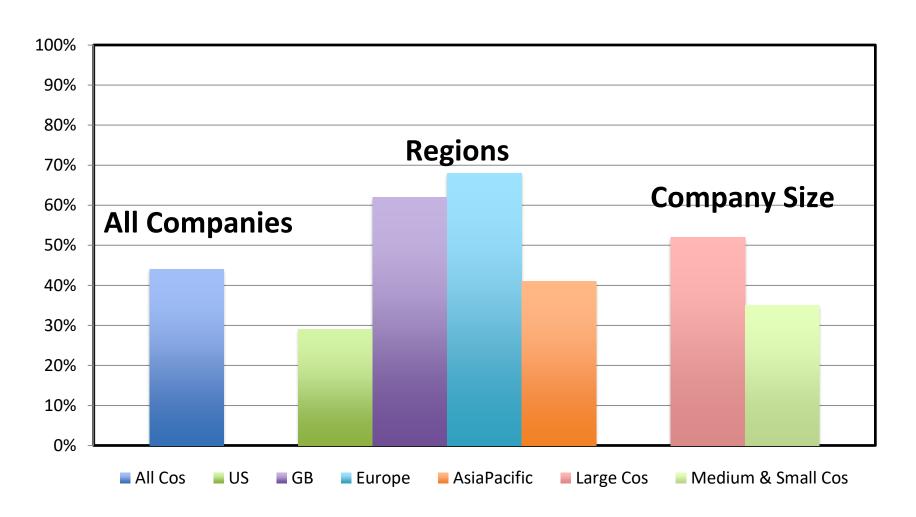
OHS Governance Framework



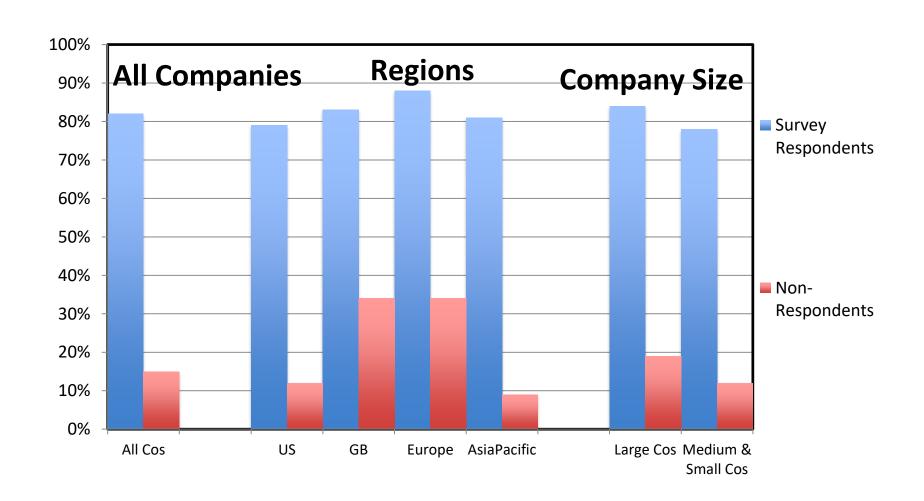
OHS Governance Framework



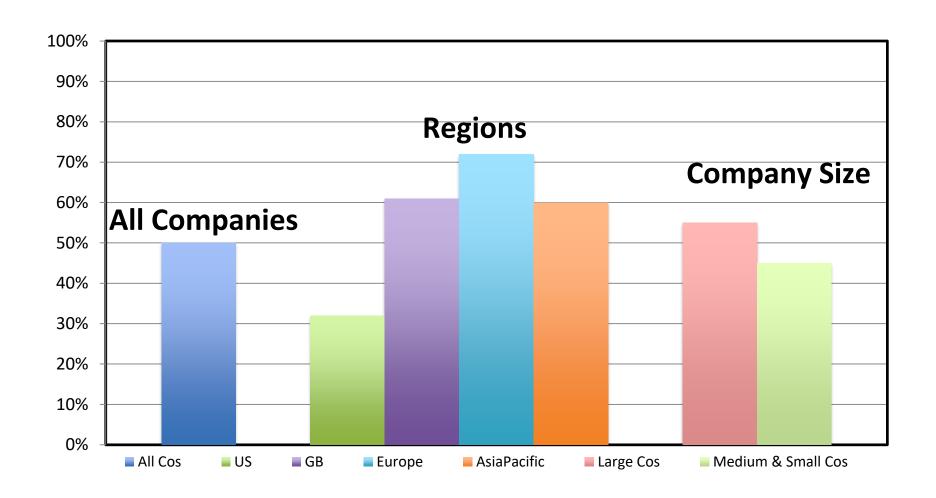
OHS Work Environment



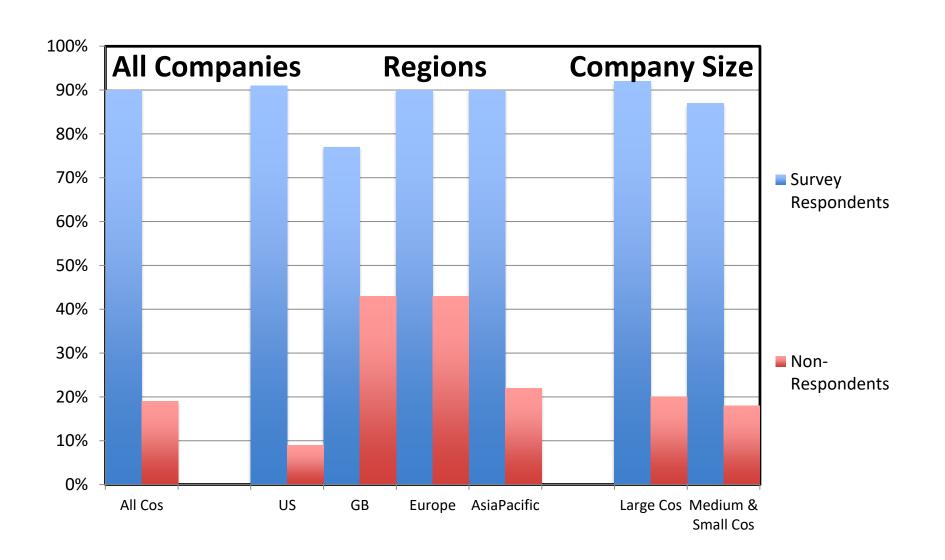
OHS Work Environment



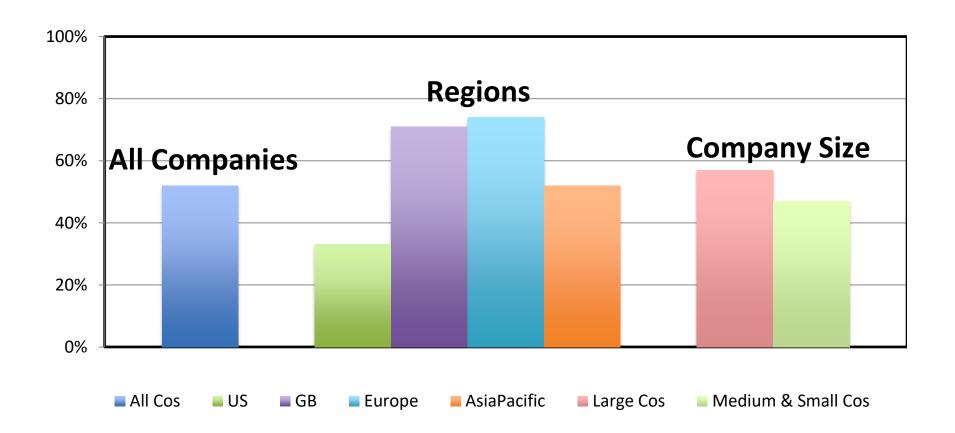
Lost-time Injuries



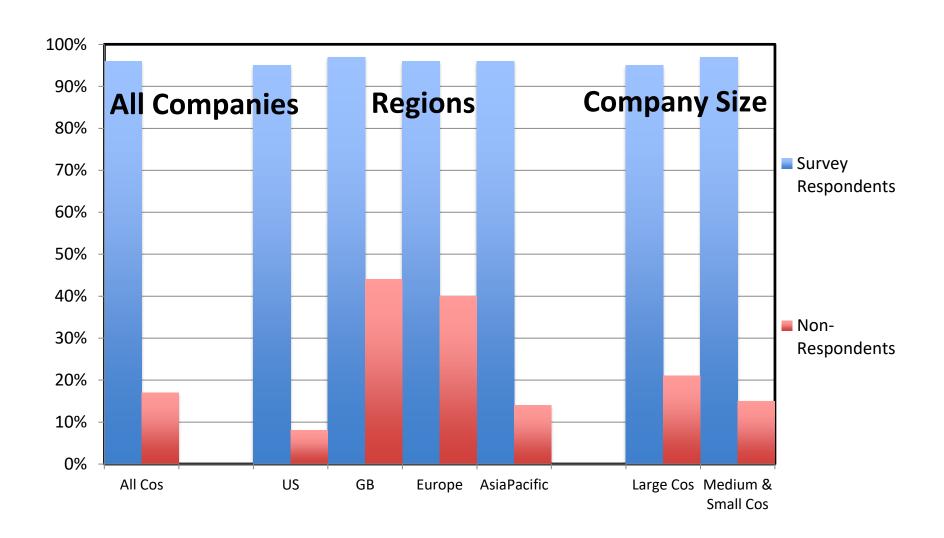
Lost-time Injuries



Fatalities



Fatalities



Summary of Preliminary Findings

- We identify 12 HC metrics companies could disclose
- Majorities or large minorities of firms already report many metrics
- Respondents report more than non-respondents
- European and British firms report more than Asia Pacific and US ones
- No great reporting differences by company size

Possible Interpretations

- Majority of firms likely have many metrics, even if not always public
- Respondents: Possible selection bias
- Non-respondents may have data but don't make public
- Law or practice may spur greater disclosure on some metrics
- Company size not a great obstacle to disclosure

Human Capital in Action: Stakeholder Perspectives

- Cambria Allen, Corporate Governance Director at UAW Retiree Medical Benefits Trust; Human Capital Management Coalition
- Luke Hildyard, Policy Lead: Stewardship and Corporate Governance at the Pensions and Lifetime Savings Association
- Dennis Hudson, Executive Director of the American Society of Safety Engineers
- Susanne Stormer, Vice President, Corporate Sustainability, Novo Nordisk; Council Member, International Integrated Reporting Council (IIRC)
- Robert Dornau, Director, Senior Manager Sustainability Services, RobecoSAM



The Future of Human Capital: Group Breakout

- What are the you doing in the human capital area?
- What challenges/opportunities do you face around assessing the value or importance of human capital?
- What solutions or research areas would be helpful to your interests in human capital?



Report Out

- What would you like to see next from the Harvard Team?
- What would you like to see from ESG research firms like RobecoSAM?
- What should investors and investor initiatives do to increase awareness and impact?
- What do you see as the role for CSHS as this field evolves and grows?



Closing Comments

- Next steps CSHS
- Final launch Harvard
- Your interest & involvement

Thank You!



Connect With Us!



@CenterSHS

#humancapital

Or look for our group on:





